



YEAR 9 COMMERCE 2017 COURSE OUTLINE AND COMMON ASSESSMENT

TOPIC	TIME	OUTCOMES	ASSESSMENT
1. Consumer Choice <ul style="list-style-type: none"> • Consumer choices; Consumer protection; Payment choices 	8 Weeks	5.1 Applies consumer, financial, business, legal and employment concepts and terminology in a variety of contexts	SEMESTER 1
2. Promoting and Selling <ul style="list-style-type: none"> • The selling process, Targeting consumers, Applying selling techniques 	8 Weeks	5.2 Analyses the rights and responsibilities of individuals in a range of consumer, financial, business, legal and employment contexts	Task 1 Research Presentation (Money Stuff Challenge) 5.4, 5.8, 5.9 Term 1, Week 11 20%
3. Personal Finance <ul style="list-style-type: none"> • Earning an income; Spending and saving income; Borrowing money; Managing finances 	8 Weeks	5.3 Examines the role of law in society	Task 2 Marketing Plan 5.3 Term 2, Week 9 20%
4. Investing <ul style="list-style-type: none"> • Reasons for investing; Investment options; Risk and return 	8 Weeks	5.4 Analyses key factors affecting commercial and legal decisions	
5. Commerce option <ul style="list-style-type: none"> • e.g. Towards Independence 	8 Weeks	5.5 Evaluates options for solving commercial and legal problems and issues	SEMESTER 2 Task 3 Investing Report 5.5, 5.6, 5.7 Term 3, Week 3 30% Task 4 Final Examination 5.1, 5.2 Term 4, Week 4 30%
		5.6 Monitors and modifies the implementation of plans designed to solve commercial and legal problems and issues	
		5.7 Researches and assesses commercial and legal information using a variety of sources	
		5.8 Explains commercial and legal information using a variety of forms	
		5.9 Works independently and collaboratively to meet individual and collective goals within specified guidelines.	